



**Nelson Dias**

Chief Revenue Officer

As chief revenue officer, Nelson Dias is responsible for creating integration and alignment between all revenue-related functions, including marketing, sales, customer support, pricing, and revenue management.

With more than 30 years of technical sales and management experience, Dias has held several senior management roles at Altair including senior vice president of Altair's operations in Asia Pacific and managing director of Altair India.

Dias earned a bachelor's degree of engineering in computer science from the University of Mumbai.